



The globe is our home



LETTER FROM THE CHAIRMAN

"Today's world offers more entrepreneurial opportunities than ever before, despite the downturn.

However, the legal and economic environment facing families, investors and entrepreneurs grows more complex with every year that passes.

We combine a global vision with local knowledge and work hand in hand with our clients to help them overcome the challenges they face.

I am very grateful to you, our clients, for your ongoing loyalty. In addition, I would like to thank our teams for the professionalism and creativity they demonstrate daily through the services and solutions they provide.

We are committed to meeting your needs and exceeding your expectations, as we accompany you along the road to success."

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Lorenzo F. CROCE

Chairman and founding member

"AN EXTENSIVE NETWORK OF
PROFESSIONALS IN THE INDUSTRY WITH A
TRULY BALANCED GEOGRAPHIC SPREAD."

YOU & US

CROCE & Associés Trust is a corporate and fiduciary services provider working with families and business people.

Based in New Zealand, we work across all the world's major financial centres. We are part of CROCE & Associés Group, a **multi-family office which also includes a law firm** (Geneva, London, Singapore and Shanghai) and **two wealth management companies** (Geneva and Singapore).

Our team of lawyers, tax experts, wealth managers, accountants and succession planning specialists provides our clients with a personalised and perfectly confidential service encompassing multiple jurisdictions.

Our services include forming and administering trusts, family foundations, companies and investment funds. We also specialise in international relocations, naturalisation procedures and yacht and aircraft management.

CROCE & Associés Group has belonged to a single Swiss family since it was created. We have over 35 years' experience as a family office and are committed to the very highest ethical standards.





SOLUTIONS

We can develop solutions to even the most complex issues you and your family face, thanks to the expertise we have built up over a number of years. Our bespoke services are always tailored to your specific needs.

→ **Trusts and foundations**

We will use our experience to form a trust or family foundation that meets your requirements to the letter.

Creating trusts and family foundations is highly specialised work. It is vital to begin with a detailed analysis of the assets of all involved, and a perfect understanding of the objectives (protection from creditors, succession planning, etc.). Legislation, and in particular tax legislation, applicable not just to the trust or entity but also to the settlor's and beneficiaries' places of residence, must also be studied carefully. The location of properties is another important consideration.

Of course, given the powers vested in the trustees or foundation council, you must choose suitably skilled representatives that you trust implicitly. The majority of our staff, lawyers and tax experts are **members of the Society of Trust and Estate Practitioners (STEP)**.

We regularly incorporate private foundations in Liechtenstein, Malta, the Netherlands Antilles, Panama and Labuan.

We are familiar with the trust laws of New Zealand, Singapore, the Cook Islands, the Cayman Islands, the Bahamas, Guernsey, Jersey and the United Kingdom.

“PROVIDING STABILITY FOR THE PRESENT
AND PLANNING FOR FUTURE GENERATIONS.”

→ Companies

We incorporate companies in a number of different jurisdictions, to meet our clients' needs. We provide a full spectrum of services for holding, trading and investment companies, covering every stage of the life cycle from formation through to liquidation. Book-keeping, bank account opening and payroll are some of the services frequently requested by our clients. In addition, **close relationships with the authorities equip us to negotiate advantageous tax regimes.**

The majority of the companies we support are located in **Switzerland, the UK, Luxembourg, the USA, Singapore, Hong Kong and Dubai** as well as other more exotic locations (including Labuan, the Marshall Islands, the Bahamas and St. Vincent and the Grenadines).

→ Funds and insurance

In partnership with our local correspondents, we provide a full range of services encompassing **the creation and administration of all types of investment funds** (hedge funds, private equity, real estate, etc.). We work constantly to identify **the most tax-efficient structures** and help our clients navigate a sea of often complex regulatory standards.

We also assist clients investing in life insurance products, mainly in Switzerland, Liechtenstein, Luxembourg and Singapore.



→ International relocation

We have been providing a full international relocation service to wealthy individuals (sportspeople, artists, entrepreneurs, investors, celebrities, retirees, etc.) for many years.

We comb the planet in search of the perfect expat destinations, taking into account quality of life, working environment and tax regimes.

Today, many jurisdictions offer attractive immigration investor schemes, where **residency is available in return for investing a certain amount of capital in the country**.

Obviously, choosing a place to live is an enormously important decision with far-reaching consequences. We take the time to study each client's situation in detail, looking at aspirations together with professional and family circumstances. Once the client comes to a decision, we quickly and efficiently make all the necessary arrangements.

As we work both directly and through local correspondents, we can offer relocation services for the following destinations:

EUROPE: Switzerland, the UK, Monaco, Portugal, Belgium, Cyprus, Malta, Gibraltar.

MIDDLE EAST AND AFRICA: Dubai, Mauritius.

ASIA: Singapore, China, Malaysia, Hong Kong, Thailand.

AMERICAS: Bahamas, Panama.

Our services include:

- Pre-arrival asset planning (taxation, succession, etc.);
- Obtaining residence and work permits;
- Opening bank accounts;
- Arranging compulsory and optional social security and insurance cover (sickness, accident, third-party, property damage, etc.);
- Buying or renting property and recruiting staff;
- Setting up utility and services contracts (telephone, internet, water, electricity, etc.);
- Removals and registering children in local schools;
- Administrative tasks (exchanging driving licences, importing vehicles and pets, registering at the embassy, etc.);
- Preparing and filing tax returns.





→ Nationality

Many people are interested in obtaining a second or even third passport, for the advantages that this offers in terms of freedom of movement (free movement of people in Europe, avoiding visa requirements, etc.), tax planning and security (instability, wars, etc.).

Several countries now offer passports in return for a simple cash payment or local investment (**cash for citizenship**). Others grant nationality to people who have lived in the country for a certain amount of time (generally 5 to 10 years).

We support clients undertaking the naturalisation process in Switzerland, Portugal, the UK, Malta, Cyprus, Panama and the Caribbean (Antigua and Barbuda, Dominica, Grenada, Saint Lucia and Saint Kitts and Nevis).

→ Yachts and aircraft

CROCE & Associés Trust also specialises in the purchase, management and sale of private aircraft and yachts.

We handle financing, registration and administration (payroll, maintenance scheduling, cost management and insurance) and help clients identify **the optimal holding structure** for them.



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